



CREDIT POLICY - 2017

Dear Valued Customer:

The purpose of this letter is to review our current credit policy. If you qualify for credit, we will sell our supplies and goods to you on an open account until you have reached your approved credit limit. The credit available to each customer varies depending upon the information contained in the credit application, the credit history and financial strength of the individual, entity, or personal guarantor with us, and the past relationship of the individual, entity, or personal guarantor with us. Please understand that your request and application for credit is not a guarantee that Grand Junction Winair Company will extend credit to you.

Statements are generated after the twenty fifth (25th) of each month. Payment-in-full on all supplies and goods sold on credit is due by the twentieth (20th) of the following month of the issued statement. Your statement will either be mailed to your address of record or you can access it on the Winsupply Myinvoices website. If payment-in-full is received by us or postmarked by the tenth (10th) of the following month, you will receive a two percent (2%) discount. No discount will be provided to you if you are currently past due on any obligations owed to Grand Junction Winair Company or if you pay your statement by credit card.

An account is considered past due if payment for any charge is not received within forty-five (45) days of the statement date. Account balances which are past due will incur a finance charge at a rate of two percent (2%) interest per month. As long as any account balance remains past due sixty (60) days, no additional credit shall be extended to you; however, at Grand Junction Winair Company's discretion, materials may be provided to you on a Cash on Delivery (COD) basis. Any account which is ninety (90) days or more past due will be placed on credit hold and will be subject to collection. Fees and expenses associated with collection, including reasonable attorneys' fees and court costs will be charged to you.

If you have larger commercial jobs or new residential building projects that may require special payment terms, this can be arranged under job accounts. This will not change your parent account terms at all which will still fall under the standard terms agreement.

Like you, we must also pay our vendors for our purchases. When you promptly pay us, we can carry a larger inventory which will benefit you in the long run. If your account becomes past due, we understand that there may be an acceptable reason. If so, please contact us and we will do our best, within reason, to work with you. Your support is sincerely appreciated and we look forward to a long relationship serving your HVAC needs.

By signing below, I acknowledge that I have received, read, and understand the conditions of Grand Junction Winair Company's credit policy. I have had the opportunity to present any questions and concerns with this agreement to Grand Junction Winair Company and I agree to abide by the terms stated.

Company Name: _____

Name (Authorized Signer): _____ **Title:** _____

Signature: _____ **Date:** _____